

**ADDENDUM
TO
ROCKPORT CITY COUNCIL AGENDA
TUESDAY, FEBRUARY 9, 2016 6:30 p.m.**

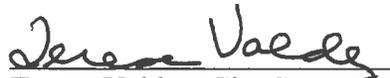
Notice is hereby given that the Rockport City Council will hold a regular meeting on Tuesday, February 9, 2016, at 6:30 p.m. The meeting will be held at Rockport City Hall, 622 E. Market Street, Rockport, Texas. The matters to be discussed and acted upon are as follows:

Regular Agenda

- Item No. 15. Hear and deliberate on proposal to replace audio and visual equipment in the Public Safety Center Emergency Operations Center.- *Tabled January 26, 2016.*

CERTIFICATION

I, City Secretary of the City of Rockport, Texas, certify that the above Addendum to Rockport City Council Agenda notice of meeting was posted on the bulletin board of the City Hall, 622 E. Market Street, Rockport, Texas on February 5, 2016 at 10:00 a.m.


Teresa Valdez, City Secretary

CITY COUNCIL AGENDA
Regular Meeting: Tuesday, February 9, 2016

AGENDA ITEM: 15

Tabled January 26, 2016 - Deliberate and act on proposal to replace audio and visual equipment in the Public Safety Center Emergency Operations Center.

SUBMITTED BY: IT Director Brian Jacobs

APPROVED FOR AGENDA: PKC

BACKGROUND: The Emergency Operations Center (EOC) at the Public Safety Center currently uses four projectors to display presentations, videos, and other information. In 2015, the City replaced two projectors on the Sheriff's Office side of the EOC that had not been operational for a couple of years with similar, but used, projectors. Collin Jackson, Aransas County IT Director, has worked with Whitlock (a video collaboration company) to develop a scope of work, using State DIR pricing, to replace the existing audiovisual equipment in the EOC.

According to Mr. Jackson, some of the reasons the upgrade is needed include:

1. The current projectors do not support the interfaces that most new laptops and computers have; finding adapters or having them readily available for people is cumbersome.
2. It is not easy to quickly get a presentation onto all screens, or specific screens, we currently cannot really mix and match the inputs with the screens. So we have a very limited ability to designate screens for specific inputs based on the needs of the activities in the rooms. For example, in active EOC sessions, we have a screen for the weather, a screen for dispatch, a screen for WebEOC activity, and a screen for outside camera feeds/etc. All of this is controlled through a master switch remote, making it one touch capable for setting the room up for a variety of activities.
3. The screens are larger and the projectors are much newer so the pictures will be cleaner and readable from anywhere in the room.

In addition to EOC operations, the EOC is also used by PD and SO throughout the year for training and other presentations.

City Council tabled this item at the January 26, 2016 Council Meeting. Mr. Jackson was asked to gather information on the installation timeframe for the new system, if approved, and bring that information to Council at the February 9, 2016 Meeting.

FISCAL ANALYSIS: Total project cost is \$52,852.48, which would be split evenly between the City and Aransas County (i.e. \$26,426.24 each). This is an unbudgeted expense and would have to come from fund balance, reducing it by slightly more than one day.

RECOMMENDATION: No recommendation at this time pending further discussion.

Statement of Work

EOC Tech Refresh -43488

Prepared For:

Aransas County



Submitted to:

Collin Jackson
Director of IT
cjackson@aransascounty.org



Submitted by:

Elissa Fox
Account Executive
Whitlock/Austin

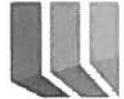
Date:

12/9/2015



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1. Overview

Whitlock is a global AV and UC Solutions Provider, specializing in collaborative technology design, integration and managed services.

Since 1956, we have helped Customers optimize, standardize and protect the value of their audiovisual technology investments.

Whitlock helps Customers create engaging, interactive environments, including:

- Telepresence/videoconferencing rooms
- Digital signage networks
- Auditoriums
- Collaborative classrooms and training facilities
- Visualization rooms
- Courtrooms
- Control rooms/network operations centers



Whitlock also offers expansive AV managed services, including AVNOC and remote support, field services, on-site managed services, videoconferencing warranty/maintenance and virtual and hosted video services.

Whitlock has a nationwide presence with 20 locations across the U.S., plus we have access to a global network of partners through our Global Presence Alliance. Our Customer delivery teams consist of seasoned AV engineers and certified professionals with InfoComm International® CTS, CTS-D and CTS-I technology certifications as well as advanced training credentials from all major AV and videoconferencing manufacturers. We also have a formal training program to keep our professionals informed of new techniques and emerging technologies in the industry.



2. Overview of System Capabilities by System or Room

Display Systems

Provide and install four NEC 4000ANSI Lumen projectors with Universal mount to existing locations.

Provide Low Voltage Control for two Da-Lite Screens. Customer is responsible to have electrician wire the High Voltage side to the screen. Whitlock will wire the low voltage to the system.

Reset limits on OFE screens to match the resolution of the projectors 16:9 ratio.

Optional – Provide and install (4) 110” diagonal screens to replace current screens

Routing and Switching

Provide and install two DMPS-300 presentation switchers. Each unit will provide signal routing to the projectors in each respective area. Provide and install four wall mounted transmitters (two per side). Provide and install receivers at projector locations with RS232 control.

Sources

Provide and install two Onkyo Blu-Ray players. Customer to provide two VCR players that Whitlock will integrate into the system. Customer to supply camera feed that will be integrated. Customer to supply Cable TV tuner with HDMI output that will be integrated.

Audio Systems

Whitlock will utilize OFE audio amplifier/mixer and speakers. As security plate will be put over the amplifier as all volume controls will be via the touch panel. Integrate OFE wireless microphone. NOTE: The OFE wireless specified is a single output receiver and can only be used for one side of the divisible room.

Provide and install one Shure Combo wireless microphone.

Control Systems

Provide and install two 5” touch panels for control of the rooms.

Controls will include: Projector power on/off, Screen up/down, Microphone Volume up/down/mute, Source Volume up/down/mute, Source routing to each projector, room combine/separate (when combined the touch panels will both provide the same controls), Blu-



Ray transport functions, VCR IR control. When separated, the systems will work independent of each other. Note: VCR may need to be sent to Whitlock for testing and programming before installing onsite.

Equipment racks and furniture

All rack equipment will be installed in OFE racks. It is assumed that the racks are positioned at a location so that 25 foot HDMI cables can be routed between them to share sources between rooms.

3. Services and Additional Deliverables

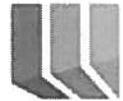
Project Management

Whitlock will provide professional project management as a key service to help ensure the success of the project. Whitlock project managers are trained in globally recognized project management fundamentals (PMP, PMI) and have experience managing projects throughout all phases of a project lifecycle, including initiation, planning, executing, monitoring, control and closing. We have many internal tools, processes and best practices in place to ensure that we communicate early, consistently and effectively.

- Detailed project checklists – design assist/review, pre-project approved drawings, documentation, finalized scope of work, procurement schedules, billing format and schedules, etc.
- Weekly status reports to provide project updates, action items, procurement status, risks and milestones and needs from other trades.
- Whitlock internal and Customer project kick off meetings.
- Documentation of project flow, timelines and milestones.
- Strong RFI and change management processes and documentation, customized for project.
- Proactive schedule management and resource mapping in Microsoft Project and other custom Customer tools.
- Detailed commissioning, training and final sign off plan, checklists and status reports.

Project Schedule

Whitlock understands that time is the essence of this project. We will make every reasonable effort in coordination and communication to ensure that your timetable is met. However, there are many factors outside of our control that may impact this schedule, such as the manufacturer and delivery of equipment from our vendors, and completion of requirements and



responsibilities outside of our Scope of Work. As your timetable changes, we will make every effort to accommodate your new schedule, however Whitlock cannot guarantee that an installation crew will be available if planned installation dates change.

We require a minimum of ten (10) working days' notice as to a revision of schedule dates that will change the time that a crew is required on-site. Notification of a change in schedule with less than 10 days notice to Whitlock may result in additional charges and impact to schedules and deadlines.

This pricing in this proposal is based on non-overtime rates during normal business hours. Working days are defined as Monday through Friday excluding holidays unless specified otherwise in this proposal. Any work required outside of this timeframe will result in additional charges. The project manager will work with the customer and the design and procurement teams to establish realistic timelines for the delivery and installation of system components. The project manager will also work with the customer to establish timeframes for other deliverables including training and documentation. Project schedules will be documented using MS Project 2010 and delivered in Gantt chart form.

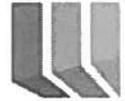
The following will be designated as milestones for the project schedule:

- Customer Review of Design and Proposal
- Baseline Project Schedule
- Whitlock Receives Purchase Order
- Project Kick-off
- Project Implementation
 - System Building
 - System Programming
- Customer Training
- Whitlock Delivers Documentation
- Project Review with Customer and Closeout

The project manager will be responsible for facilitating work package definition, sequencing, and estimating duration and resources with the project team. The project manager will also create the project schedule using MS Project 2010 and validate the schedule with the project team, stakeholders, and the Customer project sponsor.

Project Documentation

Whitlock will provide complete documentation on the installed systems, including:



- As-built CAD Documentation, including wiring diagrams, rack elevations, device locations and mounting details
- Architectural coordination drawings, including coordination of requirements to be provided by others (such as power, conduit, furniture)
- Equipment lists with serial numbers
- Completed Quality Assurance checklists
- Control system software code (source code, see exceptions)
- Equipment user manuals

Technology Adoption Services (TAS)

Whitlock's Technology Adoption Services (TAS) department is designed to ensure that the desired customer experience from your investment in technology is delivered. We assist in raising technology adoption and enhancing the end user experience. We recognize that investing in technology adoption at project turnover stage creates a better support environment.

On-Site Training:

A Whitlock representative will provide hands-on training of how to use the system at the completion of the installation. This is typically provided on-site, unless specifically excluded for remote sites. This training is based upon the requirements identified during the design phase and can include both technical and administrative level training, depending upon the customer's ongoing support personnel.

Whitlock personnel will train the Owner's personnel in the proper setup and operation of the system.

Training is offered for two groups of participants; Users and Technical Support Staff.

- User training is provided for the individuals who will be using the audio/video systems as a presenter or trainer. The emphasis in this training is how to actually use the room systems and is therefore fairly high-level training.
- Technical support staff training is provided for the individuals in your organization who are charged with the control, support and maintenance of the systems that we install. The emphasis in this training is to provide a working understanding of the signal flow through the systems, advanced operations and support of users, basic troubleshooting steps for common problems. Training includes basic maintenance tasks such as lamp replacement, filter replacement, consumable replacement, and the use of monitoring software (such as AMX RMS or Crestron Fusion RV) if it is installed as part of this project.

User Training Manuals



- This basic manual describes the features and functions of the systems in detail and includes user instructions, pictures of equipment and touch panel interfaces, which highlight functions of various buttons and controls. Basic troubleshooting and maintenance procedures are included, along with steps for contacting Whitlock for managed services support. This documentation will be provided in an electronic format.

Standard Workmanship Warranty

Whitlock warrants that our installation services will be free of defects in workmanship for a period of 12 months following first beneficial use of the equipment. Travel expenses to and from the site are not included as part of this warranty. Any equipment or software is subject solely to limited warranties offered by the manufacturer of such equipment or software, if any. In most cases, the manufacturer does not provide for system fault isolation and other on-site services such as removal and replacement of equipment, etc. To bridge this gap, and to ensure the system is properly maintained during the warranty period, Whitlock includes a Priority Service Plan (PSP) with every system. If you decline to accept the PSP coverage offered you may be subject to additional costs for on-site support services provided during the warranty period.

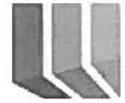
Manufacturer's Warranty

Typically a manufacturer's warranty covers parts and labor to repair the equipment but the equipment must be returned to the manufacturer's facility or their authorized service center (ASC) for warranty repair. System diagnostics, removal, replacement and post repair testing along with shipping cost to ship the unit the ASC are typically not included with equipment warranties.

Priority Service Plan

Whitlock's Priority Service Plan supplements the basic Workmanship Warranty and provides a comprehensive on-going support plan. The Priority Service Plan is based on field dispatching for corrective and preventive maintenance. Key features include:

- An assigned Field Engineer trained on your system with trained back-ups on standby
- Access to our National Support Hotline (1-866-WHITLOCK) or service@whitlock.com for dispatch, parts procurement and service tracking
- Semi-Annual Preventive Maintenance Checks & Services
- No charge for labor on equipment repairs performed on-site and in Whitlock Depot Facilities
- Cost plus 15% on parts and out-of-warranty equipment repairs
- Guaranteed 2 hour phone response and 24 hour emergency on-site response



- No charge for transportation of equipment to and from your facility as required to effect in-shop repair of covered equipment.
- No charge for the installation of firmware and software up-grades on system components
- Unlimited phone support
- Comparable loaner equipment, dependent upon availability. Includes standard video projectors, during extended repairs
- Consultation on system up-grades
- Detailed inventories of covered equipment
- Detailed repair history logs on covered equipment

Note: Routine operational checks and services including lamp changes and filter cleaning on projectors will be accomplished by on-site AV support personnel in between regularly scheduled PM visits.

Service Hours

Services under this agreement shall be provided during normal working hours M-F 8:00AM – 5:00PM. After hours support shall be provided at a discounted hourly rate of \$140/hr.

4. Project Dependencies & Responsibilities

Whitlock Requirements & Responsibilities

These are items that Whitlock will complete in fulfilling the project scope of work.

- Assign a project team including a Project Manager
- Provide and coordinate installation schedule
- Provide documented weekly progress updates
- Schedule a kick-off meeting with the customer stakeholders, as well as recurring project meetings as listed in the project schedule
- Install systems as described in the above statement of work and the Project Drawings
- Provide all Additional Deliverables listed
- Take photos of installed systems
- Complete Whitlock Quality Assurance testing and documentation
- Provide Project closeout deliverables to customer



Customer Requirements & Responsibilities

These are items that Whitlock is dependent upon to complete the project scope of work on time, however, **these requirements and responsibilities are not provided by Whitlock. For a complete list of exclusions, please refer to the “Not included in Whitlock Scope of Work” section below.**

These requirements must be provided by the owner or other 3rd parties, and may fall under the responsibility of an Architect, General Contractor, Electrical Contractor, Data Contractor, Security Contractor, and/or Furniture/Millwork Contractor; IT departments, Facilities or Real Estate groups.

Site Conditions

The minimum acceptable site conditions of the project site for the installation of electronic equipment are as follows.

- The rooms and directly adjacent areas into which the equipment will be installed must be dust-free with floor, ceiling, and wall finishes to be completely installed in the rooms affected by the equipment.
- The rooms into which the equipment will be installed must be secure. All equipment delivered to the site will become the property of the owner immediately upon delivery.
- All Electrical power, conduit systems, HVAC systems, IT requirements (wired or wireless services), communication circuits, and or other services required by the systems and equipment should be fully installed, energized, and configured for use.
- Furniture into which components of the equipment will be installed shall be present at the time of staging and/or installation.
- All telephone, POTS, VOIP, modem, PRI, data, LAN, and telecommunications connections are installed, fully tested, and active.
- Configuration of OFE networks, applications, servers, and services to provide interoperation with installed systems.
- Coordination and timely IT support and documentation (such as providing IP addresses).

Notification of Completion and Acceptance

Whitlock will provide written notification upon completion of the Scope of Work to Customer via an acceptance document. At that time, Whitlock will work with the customer to resolve any



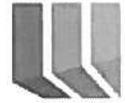
outstanding issues, deliverables, or punch list items related to this Scope of Work that may exist. Customer shall provide a written acknowledgement of Whitlock's completion of the Scope of Work by having an authorized representative sign and return the acceptance document. Whitlock will proactively seek acceptance from the customers designated representatives via email, voice, and/or US Mail. If no response is received (5) business days after a 3rd successive attempt, Whitlock will notify the Customer in writing that the Services in accordance with this Statement of Work are complete and the project is considered to be accepted by the Customer.



Work Not Included in Whitlock Scope of Work

The system described in this scope of work is a complete, working system with the exceptions as noted below. These items are required for successful completion of the project, but are not provided by Whitlock.

1. The electrical power system necessary to power the listed equipment (including but not limited to: conduits, raceways, pull boxes, junction boxes, outlet boxes, wiring, conductors, breaker panels, transformers, etc) will be provided and installed by others.
2. The empty conduit system also known as "containment", and cable raceways (including conduits, junction boxes, outlet boxes, raceways, cable ladders, etc) into which the cabling for the audio, video, data, and control systems will be provided and installed by others.
3. Any required floor cores for access between floors of the building vertically will be provided by others.
4. The repair of the ceiling, ceiling tiles, or ceiling tile grid after the installation of the screen, video projector lift, etc to be provided by others.
5. Any modifications to the structural, mechanical, electrical, and plumbing systems or movement of obstructions in the walls, floors, or ceilings to be provided by others.
6. All analog telephone lines required by any audio conferencing units will be furnished and installed by others.
7. The transmission lines and network interfaces required by the videoconferencing units will be furnished and installed by others. Whitlock will work with the Owner to coordinate the requirements for these systems, but other contractors will complete the provisioning and installation of these items.
8. The network connections and cabling systems required by the remote control systems will be furnished and installed by others.
9. The network connections and cabling systems required by the computers will be furnished and installed by others.
10. The building structure, to which the devices will be mounted, will be furnished and installed by others.
11. Any operators' consoles, cabinetry, credenzas, lecterns, or other furniture into which devices will be mounted will be furnished and installed by others unless specifically listed herein.



Owner Furnished Equipment and Software

If required, Whitlock will make every reasonable effort to utilize existing Owner Furnished Equipment (OFE) for use in this project. In the event that the OFE is determined to be unusable for this purpose, Whitlock will notify the customer. Whitlock assumes no liability or risk of loss for OFE or data contained therein.

If required, Whitlock will make every reasonable effort to utilize and modify Owner Furnished Software (OFS), existing software, or "code" as provided by the owner for use in this project. In the event that this software or code is determined to be unusable for this purpose, Whitlock will notify the customer. Whitlock assumes no liability for existing software or "code".

During the installation, all OFE and OFS that will be incorporated into the system (including OFE computers, laptops, and mobile technology devices that will connect to the systems ad-hoc) must be available for our technicians to set up the system properly. Failure to have this equipment available during the installation will necessitate additional visits by our technicians to finish the system setup that may result in additional charges.

5. Terms and Conditions

Invoicing and Payment

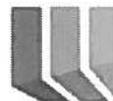
Upon approval of credit, Customer will remit an initial deposit of 25% of the above total at the time of execution of this contract. Thereafter, Whitlock will submit a monthly invoice on or about the 5th of each month showing all equipment delivered and services rendered during the preceding month. The monthly invoice will also include materials suitably stored at our office during the staging process. Customer agrees to remit payment by check or wire transfer for such invoices within twenty (20) days from the invoice date. Customer agrees to pay a finance charge equal to 1½% per month on all invoices not paid timely. In the event that Whitlock employs an attorney to collect unpaid amounts, Customer agrees to pay all reasonable legal fees and costs incurred by Whitlock in such action.

Restocking Fees

Any equipment or materials ordered by Customer may be cancelled or returned only at the discretion of Whitlock; in some cases equipment cannot be cancelled or returned. If such cancellation or return is authorized by Whitlock, Customer will be responsible for any related restocking fees, return freight costs, handling charges, and demobilization costs.

Acceptance

Our acceptance of this proposal by Whitlock is subject to customary credit review. The pricing and other terms set forth in this proposal are good for a period of 30 days from the date of this letter.



Independent Contractor Relationship

Whitlock and Customer are contractors independent of one another and neither party's employees will be considered employees of the other party for any purpose.

Confidentiality

Each party will not furnish, use, or divulge to any individual, firm, corporation, or other entity, any proprietary or confidential information of the other party. The information furnished in this proposal and any related design information is the confidential and proprietary information of Whitlock and is provided for the purpose of assisting you in evaluating this proposal. This information remains the property of Whitlock and is not to be distributed outside of your company without written permission from Whitlock and payment for our design and engineering time expended to date.

Non-Solicitation

During the term of our agreement and for a period of one year after completion of services, Customer will not hire or directly or indirectly recruit, induce, or solicit any employee or contractor of Whitlock for employment with any other person or entity.

Force Majeure

Other than payment of amounts due herein, neither party shall be responsible for delays or failures that arise due to circumstances beyond its reasonable control.

Title and risk of loss

Title and risk of loss or damage to equipment and materials shall pass to Customer upon delivery to Customer's site, at which point the security and insurance coverage for such equipment and materials will be Customer's responsibility.

Limitation of Liability

No other representation, warranty, or guarantee, express or implied, is included in this proposal including implied warranties of fitness for a particular purpose or merchantability. In no event shall either party be liable for any special, indirect, consequential, incidental, or punitive damages.



6. Acceptance of Proposal

As an authorized representative of Aransas County, I accept this proposal dated 12/9/2015 in its entirety including the total quoted price and in full compliance with the terms and conditions stated.

To generate an official order, a signed purchase order must be received within ten (10) business days from acceptance. Changes to this order will be mutually agreed upon in writing and signed by designated person(s)

Original to be signed and returned to:

Whitlock

11100 Metric Blvd, Suite 200E

Austin, TX 78758

CUSTOMER ACCEPTANCE

WHITLOCK ACCEPTANCE

Name (print)

Name (print)

Signature

Signature

Title

Title

Date

Date

11100 Metric Boulevard, Suite 200E Austin, TX 78758 - Phone 512-280-3710 - Fax 512-933-0291 - www.whitlock.com

Name		Date	12/9/2015
Company	Aransas County	Valid Period	Sixty (60) days
Address 1	301 N. Live Oak Street	Freight Terms	FOB Dest., Ppd & Allow
Address 2		Payment Terms -	Deposit required plus monthly invoicing
City, State, Zip	Rockport, TX 78382	Pricing is based on payment via check, ACH or wire transfer	
Phone	361-790-8987	Quote ID	43488
Fax		Account Executive	Elissa Fox (AUS)
Cell		Account Executive Cell Phone	512-354-2827
E-Mail	cjackson@aransascounty.org	Account Executive E-Mail	foxe@whitlock.com
		System Designer	Jeff Theisen

EOC Qty of Rooms: 1

Item	Qty	Manufacturer	Part Number	Description	Price	Total
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Display Systems

					-	-
	4	NEC	NP-M402H	Professional 4000 Lumen 1080P projectors with DLP	1,680.00	6,720.00
	4	Chief Manufacturing	RPAU	Universal Ceiling Projector Mount	146.06	584.24
					-	-
	4	OFE Screens		We will adjust the limits for 16:9	-	-
	2	Da-Lite	40973	Single Motor Low Voltage Control	193.50	387.00
Display Systems Total						7,691.24

Routing & Switching Systems

					-	-
	2	Crestron	DMPS3-300-C	3-Series DigitalMedia Presentation System 300	5,250.00	10,500.00
					-	-
	4	Crestron	DM-RMC-Scaler-C	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	875.00	3,500.00
	4	Crestron	DM-TX-200-C-2G-W-T	Wall Plate DigitalMedia 8G+™ Transmitter 200, White Textured	875.00	3,500.00
	2	Crestron	PW-4818DU	90W PoD< Power Pack for DMPS	156.25	312.50
Routing & Switching Systems Total						17,812.50

Sources

					-	-
	2	Onkyo	BD-SP809	Onkyo BD-SP809 1 Disc(s) 3D Ready Blu-ray Disc Player - 1080p - Dolby TrueHD, Dolby Digital Plus, DTS+HD High Resolution Audio, DTS+HD Master Audio, THX - BD-RE, CD-RW, DVD-RW, DVD+RW - NTSC - BD Video, BDMV, DVD Video, AVCHD - Progressive Scan - Secure Digital (SD) - Ethernet - HDMI - USB - DLNA Certified	442.36	884.72
					-	-
	2	OFE VCR			-	-
Sources Total						884.72

Audio Systems

					-	-
	1	Shure	SLX124/85/SM58	Combo Wireless System - SM58 handheld and bodypack with Lavalier. NOTE: only one transmitter may be used at a time.	790.00	790.00
					-	-
	1	OFE WIRELESS			-	-
	2	OFE AMPLIFIER			-	-
	0	OFE SPEAKERS			-	-
	2	Middle Atlantic	SECL-3	Security Cover 3RU Hinged Plexi	46.78	93.56
Audio Systems Total						883.56

Remote Control Systems

					-	-
	2	Crestron	TSW-550-B-S	5" Touch Screen, Black Smooth	812.50	1,625.00
	2	Crestron	TSW-550-TTK-B-S	Tabletop Kit for TSW-550 & TSW-552, Black Smooth	93.75	187.50
Remote Control Systems Total						1,812.50

Equipment Racks & Furniture

					-	-
	1	OFE RACK			-	-
Equipment Racks & Furniture Total						-

Total Listed Equipment **29,084.52**



CONFIDENTIAL PROPOSAL

11100 Metric Boulevard, Suite 200E Austin, TX 78758 - Phone 512-280-3710 - Fax 512-933-0291 - www.whitlock.com

Name	Collin Jackson	Date	12.9.15
Company	Aransas County	Valid Period	Sixty (60) days
Address 1	301 N. Live Oak Street	Freight Terms	FOB Dest., Ppd & Allow
Address 2		Payment Terms - Pricing is based on payment via check, ACH or wire transfer	Deposit required plus monthly invoicing
City, State, Zip	Rockport, TX 78382	Quote ID	43488
Phone	361-790-8987	Account Executive	Elissa Fox (AUS)
Fax		Account Executive Cell Phone	512-354-2827
Cell		Account Executive E-Mail	foxe@whitlock.com
E-Mail	cjackson@aransascounty.org	System Designer	Jeff Theisen
		Whitlock DIR Contract	DIR-SDD-2023

Project **Emergency Operation Center - Tech Refresh**

Quantity	Room Type	Cost Per	Extension
EOC			
1	Equipment	29,084.52	29,084.52
1	Cable, Connectors & Misc Integration Hardware	2,029.43	2,029.43
1	Integration Labor	14,655.00	14,655.00
1	Project Travel, Transportation, & Freight Charges	7,083.53	7,083.53
	Subtotal	52,852.48	52,852.48

Projection Screens

1	Equipment	4,397.60	4,397.60
1	Cable, Connectors & Misc Integration Hardware	674.19	674.19
1	Integration Labor	3,175.00	3,175.00
1	Project Travel, Transportation, & Freight Charges	2,217.94	2,217.94
	Subtotal	10,464.73	10,464.73

Total Listed Equipment	33,482.12
Cable, Connectors, & Miscellaneous Integration Hardware	2,703.62
Integration Labor Services	17,830.00
Technology Adoption Services	0.00
Project Travel, Transportation, & Freight Charges	9,301.47
Total Integrated System (Pre-Tax)	63,317.21
Warranty/Priority Service Plan (Year One)	-
Estimated Sales Taxes (If Applicable)	-
Total Integrated System (Inclusive of Taxes)	63,317.21

Item	Qty	Manufacturer	Part Number	Description	Price	Total
Cable, Connectors, & Miscellaneous Integration Hardware						2,029.43
Integration Labor Services						14,655.00
Project Travel, Transportation, & Freight Charges						7,083.53
Sub Total						52,852.48
Qty of rooms						1
Total Integrated System (Pre-Tax)						52,852.48
Estimated Sales Taxes (If Applicable)						-
Total Integrated System (Inclusive of Taxes)						52,852.48

CONFIDENTIAL PROPOSAL

11100 Metric Boulevard, Suite 200E Austin, TX 78758 - Phone 512-280-3710 - Fax 512-933-0291 - www.whitlock.com

Name	Collin Jackson	Date	12/19/2015
Company	Aransas County	Valid Period	Sixty (60) days
Address 1	301 N. Live Oak Street	Freight Terms	FOB Dest., Ppd & Allow
Address 2		Payment Terms -	Deposit required plus monthly invoicing
City, State, Zip	Rockport, TX 78382	Pricing is based on payment via check, ACH or wire transfer	
Phone	361-790-8987	Quote ID	43488
Fax		Account Executive	Elissa Fox (AUS)
Cell		Account Executive Cell Phone	512-354-2827
E-Mail	cjackson@aransascounty.org	Account Executive E-Mail	foxe@whitlock.com
		System Designer	Jeff Theisen

Projection Screens Qty of Rooms: 1

Item	Qty	Manufacturer	Part Number	Description	Price	Total
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Display Systems

	4	Draper, Inc.	108400J	Silhouette/E.110",HDTV,XT1000E,w/LVC White Case	1,099.40	4,397.60
				NOTE: 120V connection will need to be performed by an Electrician. Customer is responsible for coordinating the work.	-	-

Display Systems Total	4,397.60
Total Listed Equipment	4,397.60
Cable, Connectors, & Miscellaneous Integration Hardware	674.19
Integration Labor Services	3,175.00
Project Travel, Transportation, & Freight Charges	2,217.94
Sub Total	10,464.73
Qty of rooms	1
Total Integrated System (Pre-Tax)	10,464.73
Estimated Sales Taxes (If Applicable)	-
Total Integrated System (Inclusive of Taxes)	10,464.73